



ZIZE! Franchise Decision Timetable

Time	Step	Action	Key People In Addition To You	
Per your timing	1	Informal Research	Personal/Business Partners	
	2	Request for Information	Broker, Franchisor	
	3	Personality Assesment (optional)	Broker	
	1-2 months	4	Financial Pre-Qualification (optional)	Broker
		5	Presentation of Recommended Franchises	Broker
	6	Franchise Territory Availability Check	Broker, Franchisor	
	7	Referral to Franchisor	Broker	
2-5 months	8	Introduction Phone Call with Franchisor	Broker, Franchisor	
	9	Transmittal & Review of FDD	Broker, Accountant, Lawyer	
	10	FDD Review Phone Call with Franchisor	Broker, Franchisor	
	11	Validation Phone Calls	Franchisor, Other Franchisees	
	14	Transmittal of Franchise Agreement	Franchisor, Lawyer, Accountant	
1-12 months	12	Discovery Day	Franchisor, System Franchisees	
	13	Decision by Applicant & Franchisor	Franchisor	
	15	Apply for Financing	Franchisor, Accountant, Lawyer	
1-12 months	16	Build Out & Equipment	Franchisor, Contractor	
	17	Training	Franchisor	
	18	Grand Opening	The Entire Team!	

The steps in this chart are the standard industry sequence.
The order and the amount of steps may vary according to the franchise.

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